


The logo for LED ME.CO.UK features the word 'LED' in a large, pixelated font where each letter is filled with a grid of small colored squares (red, green, blue). To the right of 'LED', the text 'ME.CO.UK' is written in a bold, black, sans-serif font. The background is white with a red circle on the left and a green circle on the right.

LED ME.CO.UK

COMMERCIAL SALES AGENTS WANTED

LEDme is proud to introduce the excellence of the EU manufactured LED strip lights and industrial fittings to the UK and Ireland. We want to work with the industry-oriented, commercially minded sales agents.

A close-up, slightly blurred image of a white LED strip light with various components and labels like 'L11', 'L12', 'R7', 'R8', and '+12V' visible on its surface.

Initial training on products

You will get to know the benefits of EU made LED strips and fixtures, Unique Selling Points for each LED strip, and all essential knowledge on how to specify, use, and maintain. You should be able to provide technical and commercial advice on the products to the clients;

Working directly with manufacturer's technical team

You will get all technical problems concerning products solved, technical data updated on the go and no mystery consultations about your projects at any convenient time.

Leads from the variety of sources directly to your inbox

We will move heaven and earth to deliver the fresh, economically viable leads. Why? Because when you earn, we earn as well! Simple as that. We will grab the quality leads not only from our website. Yet, we will promote yourself as our local representative in front of specifiers, contractors, architects, design studios, or even sometimes we will send you to advise the clients directly to the site! Of course, we will be delighted when you bring some leads yourself!

Solid sales and marketing background to generate your own clients' pipeline

We will connect you to our system, provide you with cold and warm calling scripts. Teach you how to handle objections. Most importantly, we will work together with you to wake up real market potential from your territory. Ready for waking up a sales beast?

Postcodes territory exclusivity

What yours is yours, untouchable! We mean clients, leads, specifiers, projects etc. coming from your agreed territory—no more discussion on that.

Referral commission on any newly appointed agents

You know many people where some of them might be interested in working with us. Why shouldn't you recommend them to us and benefit from it?

The real teamwork between associates

We have an agency background, so we do understand the relations and regulations between agents. We want to build a reliable team of commercially minded sales agents, who could rely on each other and help us to grow.

Being involved in large, specification projects

During the past few years, we've been involved in large specification jobs concerning the biggest and the most prestigious buildings in England and Ireland. We know how to deal with specifiers, architects, engineering consultants, and big contractors. Even if this was not your bread and butter (i.e. you have sold to distribution merchants), we could easily guide you through.

First in, first-served rule for any specification

Any large job concerned is the matter of time and extended schedule before potential order is even negotiated. Should you be involved in the entire.

And finally – a wealthy % share in the form and format of the commission. Simple rules apply:

We pay 3% introductory on referral, 6% on specification sales and 9% on domestic sales.



Bart Stasiak

Managing Director



+44 (0) 20 7193 0026



+353 (0) 1 442 8807

sales@ledme.co.uk

LED

ME.CO.UK